# **NEWFOUNDLAND AND LABRADOR**

#### MARKET OUTLOOK

Market Size Potential 102,100



Avg. Party Size 3.2



Avg. Trip Duration 6.8 nights



### TRAVEL DRIVERS

#### **Top 3 Travel Incentives**

- 1. Free Cancellations (83%)
- Discounted Travel Deals (74%)
- Waived Booking Fees (70%)

## **Top 3 Destination Conditions**

- COVID-19 Case Count (95%)
- Health and Safety Measures (94%) 2.
- Health and Sanitation Certification Standards for Businesses (91%)

# **ACCOMMODATION PREFERENCES**

Cottages



**58%** 

Hotel/Resort



40%

Friends/Relatives



**17%** 

Camping



14%

B&B



13%

Inns



10%

## TIMING FOR PLANNED TRAVEL TO PEI



# TRAVEL INTENTIONS COMPARED TO 2020 TRAVEL BEHAVIOUR



#### **KEY PEI ACTIVITY INTENTIONS FOR 2021**

Seeing Beautiful Landscapes



Shopping for General Experiencing Local Merchandise



89%

Swimming (beach,

lake, springs, etc.)

**75**%



**Coastal Touring** 



Going to the Beach



84%

Shopping for Local **Products** 



83%

Dining at Fine Restaurants



83%



Sampling Local Craft



**75%** 



Visiting a National or



74%



Visiting a Historic or Heritage Site



**67%** 

Trail Hiking



61%

# TRENDING PEI ACTIVITIES FOR 2021 % Intending to participate in 2021 vs. % That participated during their last trip to PEI

Attending a Festival, Event, or Concert



**Exploring Nightlife Activities** 



**52%** (18%)

Viewing Wildlife or Marine Life



**49%** (24%)

Attending a Live Performance



44% (24%)

Taking Part in an **Authentic Experience** 



**42%** (15%)

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Source: Tourism PEI. Atlantic Canadian Intra-Regional Travel Study.

