NOVA SCOTIA

MARKET OUTLOOK

Market Size Potential 456,200



Avg. Party Size 3.3



Avg. Trip Duration 4.9 nights



TRAVEL DRIVERS

Top 3 Travel Incentives

- 1. Free Cancellations (71%)
- Discounted Travel Deals (67%)
- Waived Booking Fees (57%)

Top 3 Destination Conditions

- 1. COVID-19 Case Count (91%)
- 2. Health and Safety Measures (86%)
- Health and Sanitation Certification Standards for Businesses (83%)

ACCOMMODATION PREFERENCES



58%

Hotel/Resort

33%

Camping

31%

Friends/Relatives



14%

Inns



11%

B&B



10%

TIMING FOR PLANNED TRAVEL TO PEI



TRAVEL INTENTIONS COMPARED TO 2020 TRAVEL BEHAVIOUR



KEY PEI ACTIVITY INTENTIONS FOR 2021

Seeing Beautiful Landscapes



Coastal Touring



Going to the Beach



Experiencing Local



Shopping for Local Products



80%

Swimming (beach, lake, springs, etc.)



79%

Visiting a National or **Provincial Park**



78%

Dining at Fine

Restaurants



76%

Shopping for General Sampling Local Craft Merchandise



75%

Beer/Wine/Spirits



65%



63%

Viewing Wildlife or Marine Life



51%

TRENDING PEI ACTIVITIES FOR 2021 % Intending to participate in 2021 vs. % That participated during their last trip to PEI

Viewing Wildlife or Marine Life



51% (19%)

Attending a Live Performance



34% (10%)

Biking/Cycling



33% (15%)

Kayaking/Canoeing/ **Paddleboarding**



31% (8%)

Attending a Festival, Event, or Concert



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Source: Tourism PEI. Atlantic Canadian Intra-Regional Travel Study.

